



**Meeting of the  
Governing Board of Directors *and*  
Advisory Board of Directors of**

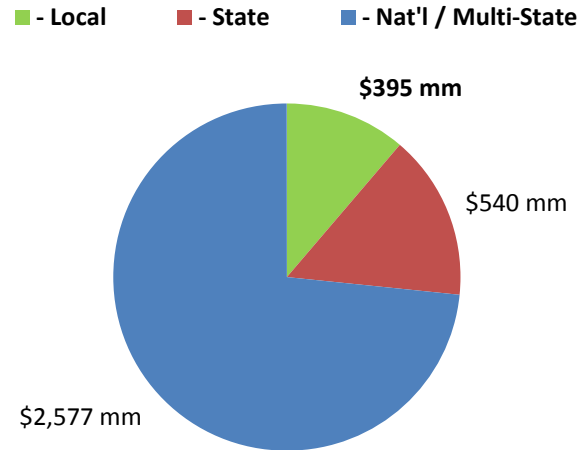
**The Los Angeles Development Fund**  
***and***  
**LADF Management, Inc.**

**July 9, 2015**

**SUPPLEMENTAL HANDOUTS**

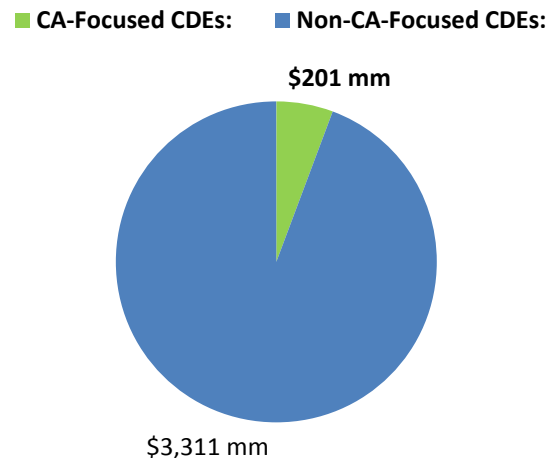
**TOTAL CDEs APPLIED:** 263 / \$19.9 Bn  
**TOTAL CDEs AWARDED:** 76 / \$3.5 Bn

- =====
- **LOCAL** Service Area CDEs: **12 / \$395 mm**
    - Compared to 2013: 19 / \$563 mm
    - Compared to 2012: 15 / \$450 mm
    - Compared to 2011: 11 / Unk.
  - **CITY-CONTROLLED** CDEs: **4 / \$125 mm**
    - Compared to 2013: 10 / \$317 mm
    - Compared to 2012: 7 / \$225 mm
    - Compared to 2011: 7 / \$270 mm



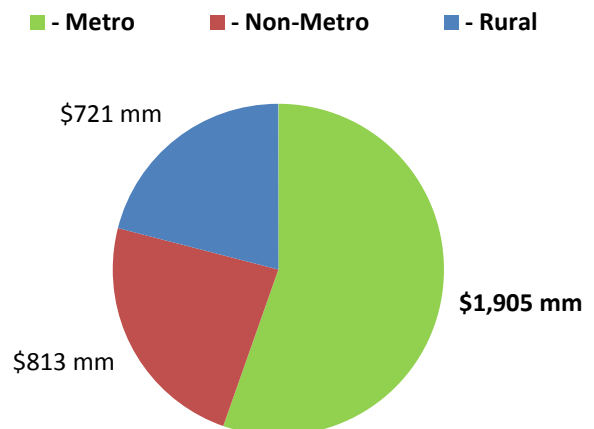
#### CA-FOCUSED CDEs vs. NON-CA-FOCUSED CDEs

- =====
- **CALIFORNIA-FOCUSED** CDEs: **6 / \$201 mm**
    - Compared to 2013: 6 / \$185 mm
    - Compared to 2012: 8 / \$275 mm
    - Compared to 2011: 5 / \$165 mm



#### METRO vs. NON-METRO vs. RURAL FOCUS

- =====
- **METRO-Targeted Awards:** **\$1.905 Bn**
    - Compared to 2013: \$2.011 Bn
    - Compared to 2012: \$1.859 Bn
    - Compared to 2011: \$2.110 Bn



#### Allocatees that are also Certified CDFIs:

- **2014:** \$1.1 Bn / 30.2% of Allocation Awarded
- **2013:** \$1.1 Bn / 30.2% of Allocation Awarded
- **2012:** \$1.1 Bn / 30.1% of Allocation Awarded
- **2011:** \$0.9 Bn / 25.0% of Allocation Awarded

## Application Ratings

This section has been updated to provide: (i) the score range for the two scored sections of the application, the Business Strategy and Community Outcomes sections; (ii) the score range for the Final Rank Score; and (iii) a visual representation of the Final Rank Score distribution for all eligible Applicants.

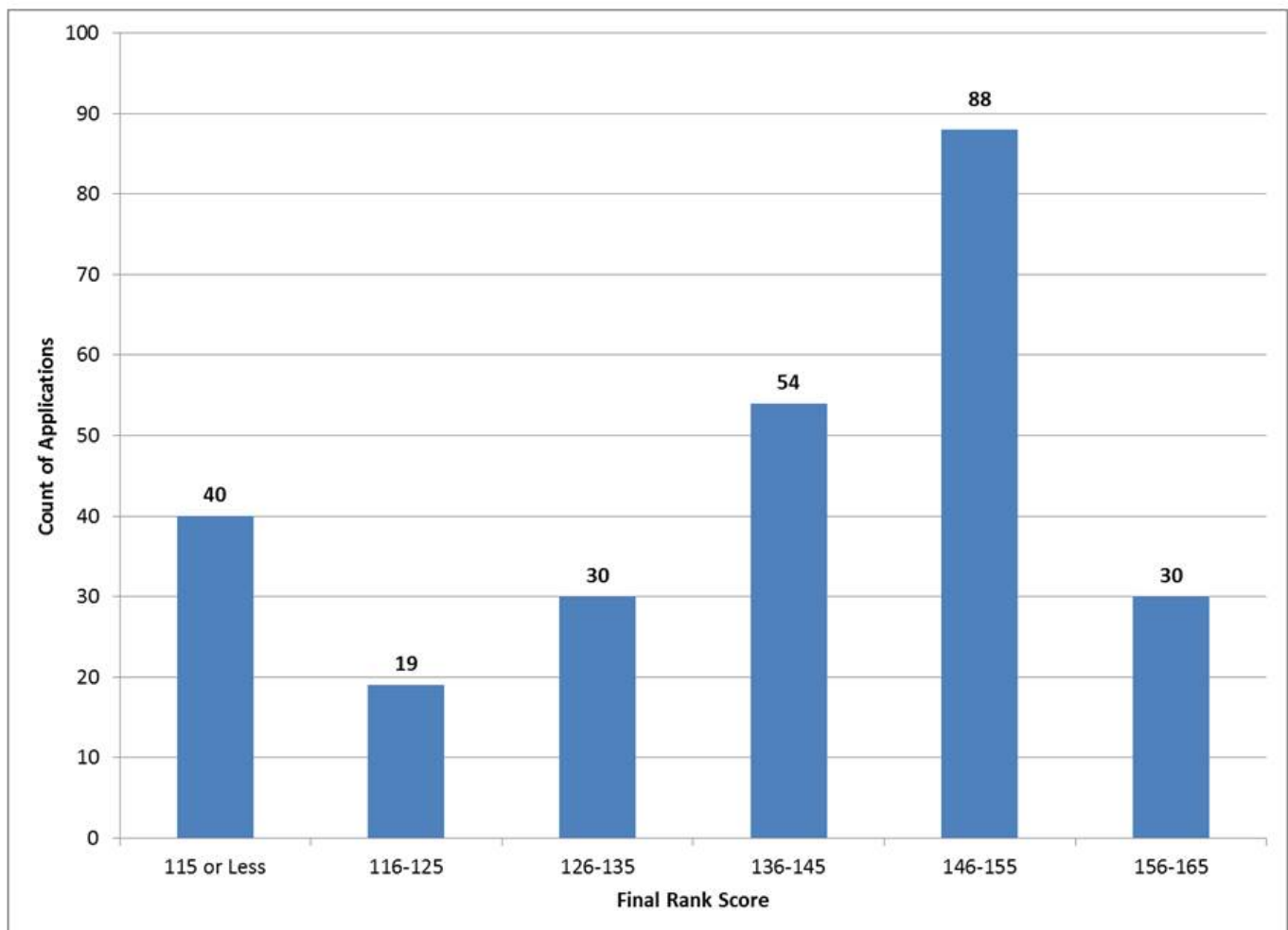
**Figure 1. Applicant Score Ranges** provides Phase 1 score ranges for the Business Strategy and Community Outcomes sections, and for the Final Rank Score. The Final Rank Score is the sum of the total scores from the two scored sections and one half the value of the total priority points earned. The Final Rank Score is used to rank applicants in descending order for award consideration in Phase 2.

**Figure 1. Applicant Score Ranges**

Section	Score Range
Business Strategy	66 - 70
Community Outcomes	61 - 65
Final Rank Score	136 - 145

**Figure 2. Final Rank Score Distribution** shows the Final Rank Score distribution for all eligible Applicants. This chart shows the distribution of Final Rank Scores for all eligible Applicants in the application pool.

**Figure 2. Final Rank Score Distribution<sup>2</sup>**



<sup>2</sup>This chart includes the Final Rank Score for all Applicants that were deemed eligible according to the criteria set forth in the 2014 NOAA.